

CIA/OER/S-07511-75  
OUO

EXPORTS TO OPEC COUNTRIES

APR 75  
01 OF 01

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Approved FOR RELEASE UNDER E.O. 14176 CIA RDP86T00608R000600030038-3 07511  
WASHINGTON, D.C. 20505

CIA/OER/S-07511-75

23 April 1975

**MEMORANDUM FOR:** Mr. Robert F. Emery  
Division of International Finance  
Board of Governors of the  
Federal Reserve System

**SUBJECT : Exports to OPEC Countries**

1. The attached package of statistics is in response to your request for additional information supporting the article, "Main Developed Countries: Rising Share in the OPEC Market," Economic Intelligence Weekly, (16 April 1975).
  2. In your conversation with [redacted] you also were interested in the possibility of price discrimination against OPEC countries by the major industrial exporters.

3. The lack of computerized trade data on the other major countries preclude us from conducting the same tests on their pricing policies.

[we feel the results are likely to be representative  
of the major industrial exporters.]



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4. If the attached data raises further questions,  
feel free to again call Jim or me. We are constantly  
watching the developments in this area of trade and are  
pleased to be of service.



Office of Economic Research

Attachments:  
As stated

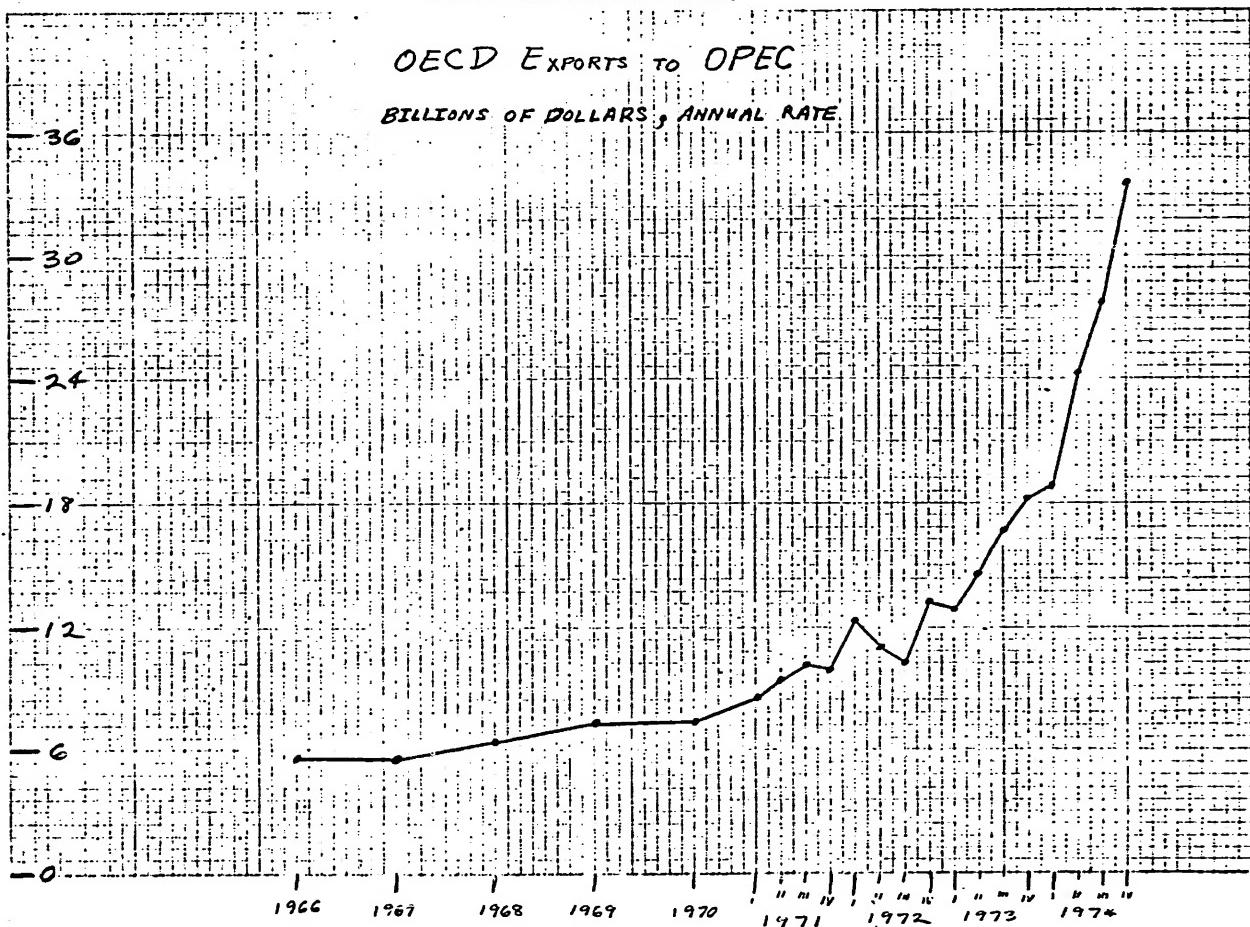


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**EXPORTS TO OPEC**

US 1974	1973
JAPAN	
West Germany	
FRANCE	
UK	
Italy	
Canada	
Other OECD	
Non-OECD	

SHARE OF OPEC MARKET		
	1973(%)	1974(%)
US	17.6	19.1
Japan	13.2	15.5
U.S.	11.1	11.3
France	8.0	8.4
UK	7.8	7.1
Italy	5.9	5.5
Canada	1.3	1.6
Other OECD	16.1	12.8
Non-OECD	19.0	18.7

H.P. 2000

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OPEC IMPORTS, 1973-74  
(F.O.B.)

Iran	1974	1973	4000	6743
Venezuela			4355	
Indonesia			3713	
Algeria			3577	
Saudi Arabia			3302	
Libya			3060	
Iraq			2820	
Nigeria			2779	
UAE			1963	
Kuwait			1819	
Ecuador			1203	
Qatar			786	
			400	
			426	
			200	

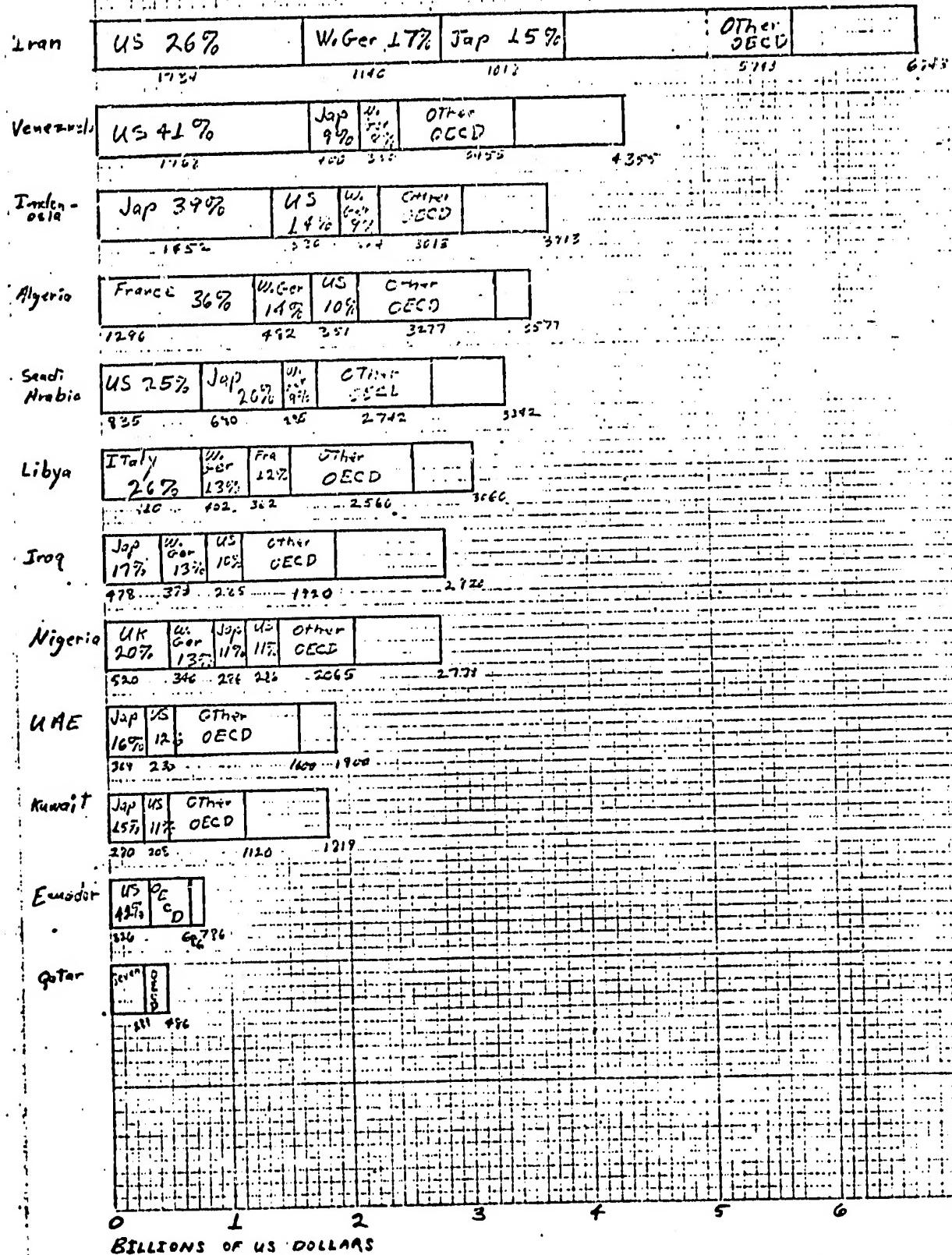
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PROFILE OF OPEC IMPORTS, 1974  
(F.O.b.)



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## PROFILE OF THE OPEC MARKET, 1974

(PERCENT OF TOTAL)

EXPORTERS IMPORTERS	WORLD (MILLIONS OF \$ F.O.B.)	TOTAL	BIG SEVEN						OTHER OECD	NON- OECD	
			UNITED STATES	JAPAN	WEST GERMANY	FRANCE	UNITED KINGDOM	ITALY			
TOTAL OPEC	35382	68	19	15	11	8	7	6	2	13	19
ALGERIA	3577	80	10	4	14	36	4	8	4	11	8
ECUADOR	786	76	42	14	10	2	4	2	2	11	13
INDONESIA	3713	73	14	39	9	3	5	2	1	8	19
IRAN	6743	75	26	15	17	4	10	3	1	10	15
IRAQ	2820	57	10	17	13	8	5	3	1	11	32
KUWAIT	1819	50	11	15	9	4	8	3	--	11	38
LIBYA	3061	69	5	8	13	12	5	26	--	15	16
NIGERIA	2779	66	11	11	13	7	20	4	1	12	22
QATAR	486	60	7	10	4	21	11	7	1	40	--
SAUDI ARABIA	3342	70	25	20	9	4	8	4	1	12	18
UNITED ARAB EMIRATES	1900	43	12	16	2	5	5	2	--	42	16
VENEZUELA	4355	71	41	9	8	3	3	3	5	8	21

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### BIG SEVEN: EXPORTS TO OPEC COUNTRIES

(EXPORTS IN MILLIONS OF US DOLLARS AND PERCENTAGE INCREASES OVER 1973)

EXPORTS OF:	US	CANADA	JAPAN	UK	WEST GERMANY	FRANCE	ITALY	TOTAL SEVEN
<b>TO:</b>								
Total World	98030 (37)	32380 (39)	54220 (47)	35930 (18)	89230 (32)	46620 (20)	30110 (35)	386520 (40)
Algeria	351 (119)	156 (463)	155 (206)	128 (40)	482 (54)	1297 (72)	300 (69)	2868 (82)
Ecuador	326 (88)	12 (82)	114 (125)	32 (11)	82 (78)	19 (47)	15 (-3)	600 (80)
Indonesia	530 (20)	55 (211)	1453 (61)	200 (151)	324 (65)	104 (96)	59 (133)	2724 (59)
Iran	1734 (125)	64 (15)	1019 (110)	652 (101)	1140 (58)	257 (27)	1753 (-1)	5041 (84)
Iraq	285 (410)	19 (1664)	478 (879)	140 (114)	373 (72)	214 (154)	91 (189)	1601 (385)
Kuwait	208 (74)	5 (178)	280 (68)	140 (82)	160 (127)	64 (60)	62 (59)	919 (79)
Libya	139 (34)	6 (-54)	234 (113)	146 (13)	402 (91)	362 (81)	810 (79)	2099 (72)
Nigeria	286 (80)	24 (5)	286 (103)	520 (27)	346 (66)	175 (62)	116 (85)	1753 (58)
Qatar	34 (75)	4 (800)	47 (136)	52 (16)	21 (108)	100 (C) (1135)	32 (610)	289 (170)
Saudi Arabia	835 (89)	18 (37)	680 (75)	280 (98)	286 (127)	120 (121)	129 (66)	2348 (89)
United Arab Emirates	230 (90)	5 (163)	309 (91)	200 (76)	80 (187)	100 (C) (203)	31 (98)	955 (109)
Venezuela	1768 (71)	209 (103)	400 (106)	118 (26)	331 (15)	141 (36)	125 (-4)	3091 (59)
Total OPEC	6726 (87)	576 (118)	5454 (101)	2608 (63)	4026 (78)	2953 (79)	1947 (61)	24146 (81)

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